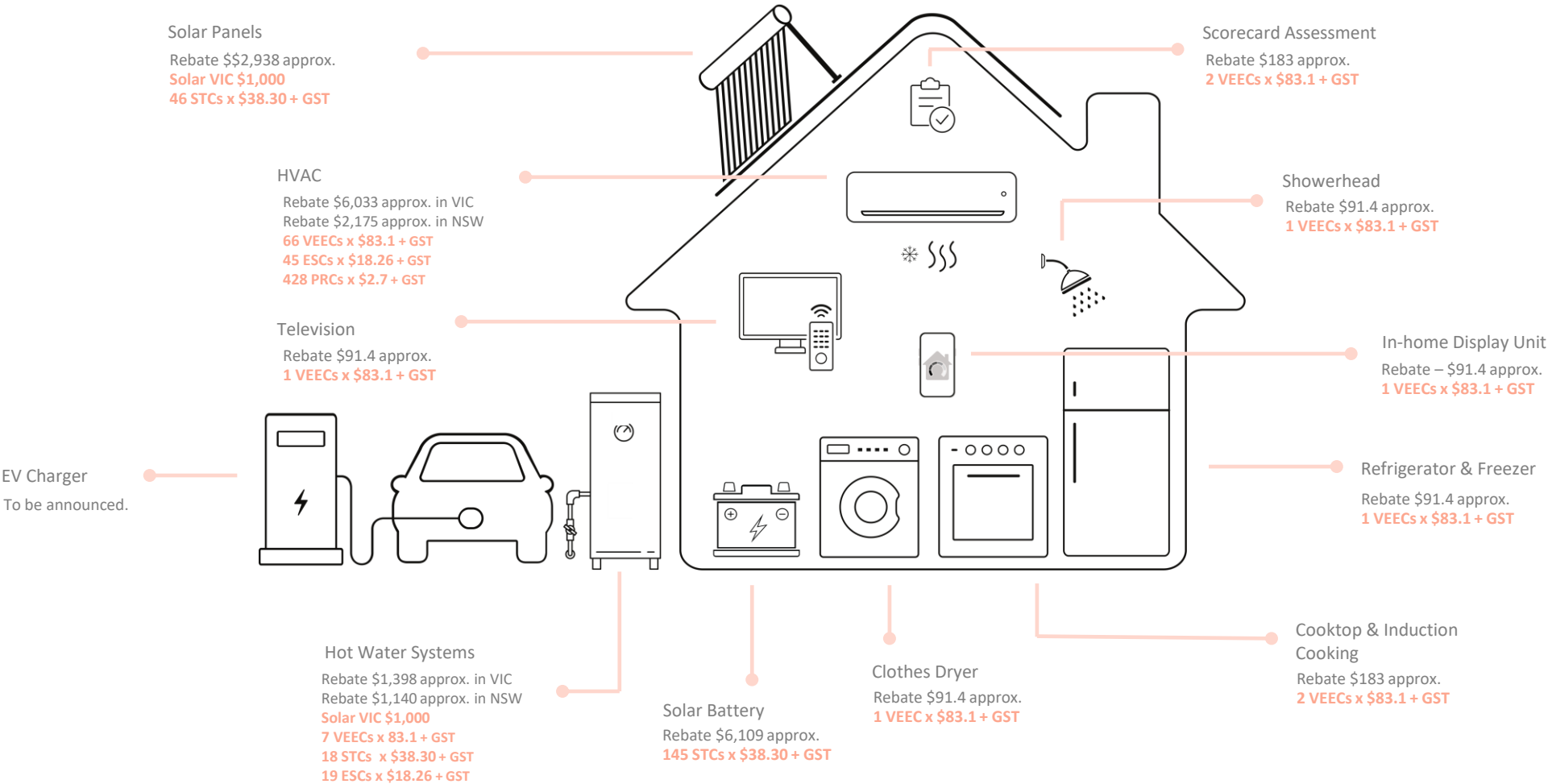
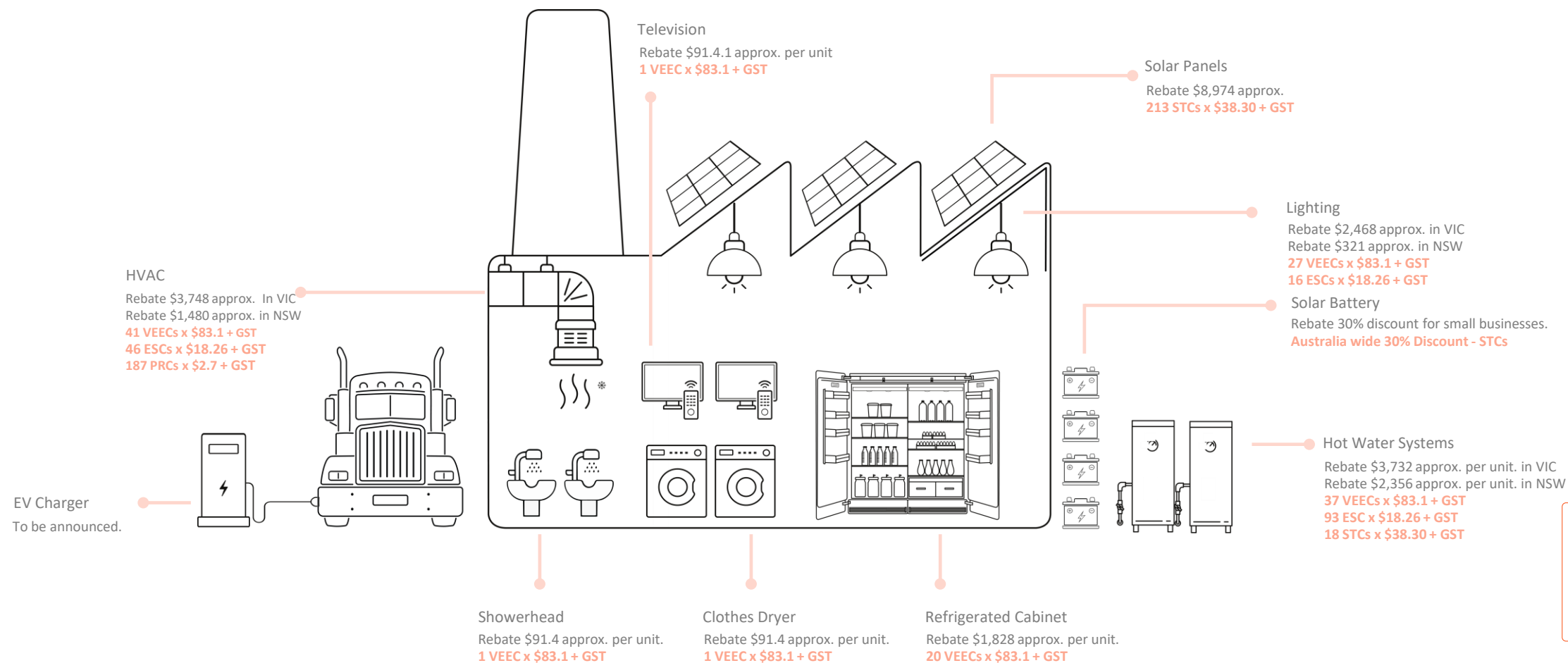


Residential- Strong coverage of eligible categories across both Store and Marketplace channels



VEECs	VIC
ESCs	NSW
PRCs	NSW
STCs	AU-wide

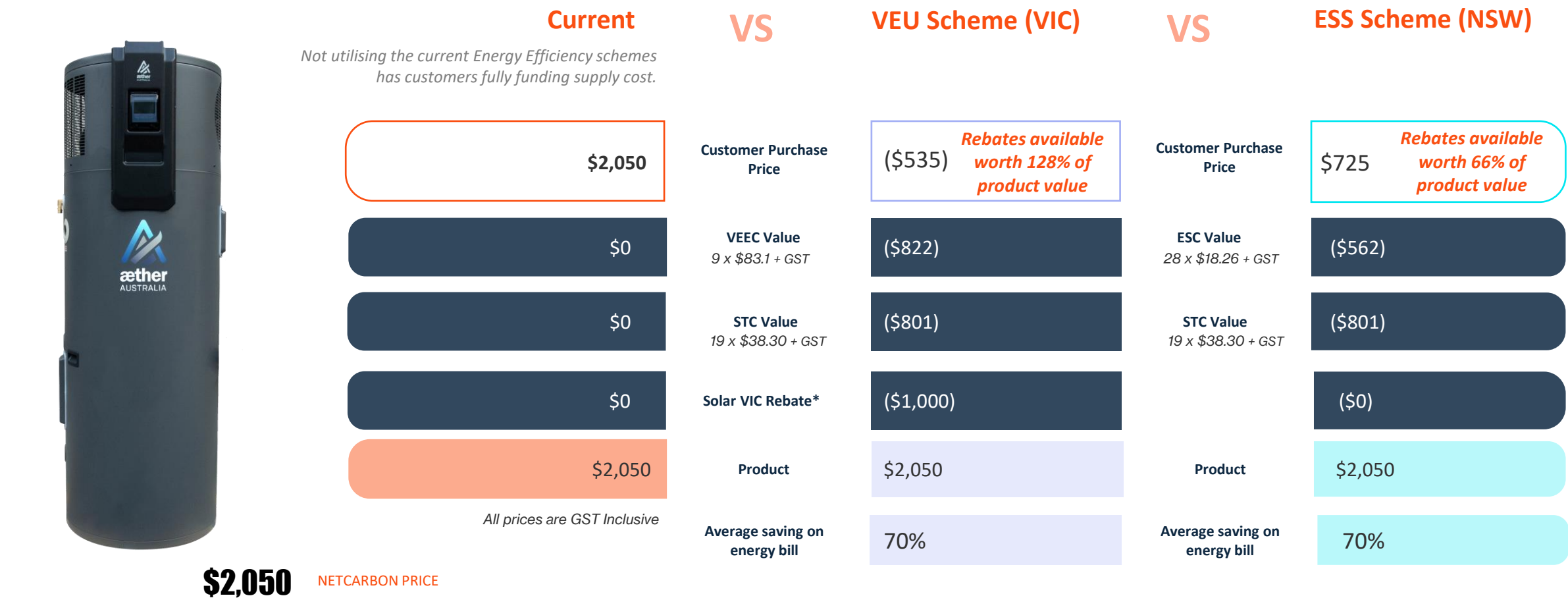
Commercial- The schemes allow for expansion of categories as part of a broader solution to Commercial customers



VEECs	VIC
ESCs	NSW
PRCs	NSW
STCs	AU-wide

Customer story 1: Hot Water Service supply under the VEU, ESS and SRES.

Residential Heat Pump buyers can receive a **rebate worth 128%** of the product value in **Victoria**, and buyers in **New South Wales** get a **rebate of 66%**.



*Solar Victoria rebate is a financial assistance to eligible households and rental providers to install solar panel systems - amount is subject to eligibility criteria, include \$400 rebate for Australian made heat pump.

Customer story 2: 5.2 kW Split System purchase under Victorian Energy Upgrades scheme (VEU) and Energy Savings Scheme (ESS).

Residential air-conditioner buyers can receive a **rebate worth 174%** of the product value in **Victoria**, and buyers in **New South Wales** get a **rebate of 34%**.



Current	VS	VEU Scheme (VIC)	VS	ESS Scheme (NSW)
Not utilising the current VEU or ESS schemes has customers fully funding Supply costs.		Utilising the Victorian Energy Upgrade scheme discounts the supply cost by \$1,919.		Utilising the Energy Savings Scheme discounts the supply cost by \$378.
<div>\$1, 099</div>	Customer Purchase Price	<div>(\$820) <i>Rebates available worth 174% of product value</i></div>	Customer Purchase Price	<div>\$721 <i>Rebates available worth 34% of product value</i></div>
<div>\$0</div>	VEEC Value 21 x \$83.1 + GST	<div>(\$1,919)</div>	ESC & PRC Value 7 x \$18.26 + 80 x \$2.7 (+ GST)	<div>(\$378)</div>
<div>\$1,099</div>	Product cost	<div>\$1,099</div>	Product cost	<div>\$1,099</div>

All prices are GST Inclusive.

Customer story 3: 7.2kW Split System purchase under Victorian Energy Upgrades scheme (VEU) and Energy Savings Scheme (ESS).

Residential air-conditioner buyers in **Victoria** can receive a **rebate worth 109%** of the product value, and buyers in **New South Wales** get a **rebate of 25%**.



Current	VS	VEU Scheme (VIC)	VS	ESS Scheme (NSW)
Not utilising the current VEU or ESS schemes has customers fully funding Supply costs.		Utilising the Victorian Energy Upgrade scheme discounts the supply cost by \$1,645.		Utilising the Energy Savings Scheme discounts the supply cost by \$378.
<div>Customer Purchase Price</div> <div>\$1,499</div>		<div>Customer Purchase Price</div> <div>(\$146)<div>Rebates available worth 109% of product value</div></div>		<div>Customer Purchase Price</div> <div>\$1,124<div>Rebates available worth 25% of product value</div></div>
<div>VEEC Value</div> <div>18 x \$83.1 + GST</div> <div>\$0</div>		<div>VEEC Value</div> <div>18 x \$83.1 + GST</div> <div>(\$1,645)</div>		<div>ESC & PRC Value</div> <div>7 x \$18.26 + 80 x \$2.7 + GST</div> <div>(\$378)</div>
<div>Product cost</div> <div>\$1,499</div>		<div>Product cost</div> <div>\$1,499</div>		<div>Product cost</div> <div>\$1,499</div>

All prices are GST Inclusive

Customer story 4: 16kW Ducted System purchase under the Victorian Energy Upgrades scheme (VEU).

Residential air-conditioner buyers in **Victoria** can receive a **rebate worth 95%** of the product value.

Mitsubishi Electric 16kW
PUZ-ZM180VKA-A / PEA-M180LAA



\$7,118 NETCARBON PRICE

Current	VS	VEU Scheme (VIC)
Not utilising the current Victorian Energy Upgrade scheme has customers fully funding supply cost.		Utilising the Victorian Energy Upgrade scheme discounts the supply cost by \$6,764.
<div>\$7,118</div>	Customer Purchase Price	<div>\$354</div> <div>Rebates available worth 95% of product value</div>
<div>\$0</div>	VEEC Value 74x \$83.1 + GST	<div>(\$6,764)</div>
<div>\$7,118</div>	Product cost	<div>\$7,118</div>

All prices are GST Inclusive

Customer Story 5: Battery Storage supply & install under the SRES.

Residential solar battery buyers in **Australia** get a **rebate of 54%** of product value.

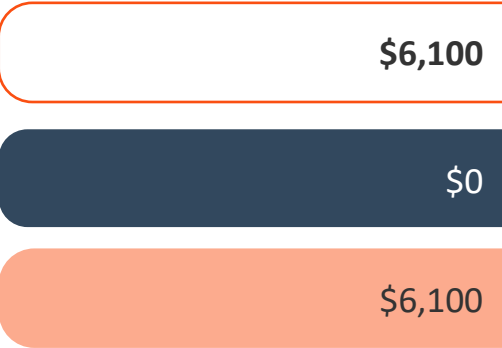
SigEnergy SIGBAT8.0
(inc. 5kw Inverter, back up,
single phase)



\$6,100 NETCARBON PRICE

Current

Not utilising the current Cheaper Home Batteries Program has customers fully funding Supply costs.



VS

Cheaper Home Batteries Program (VIC)

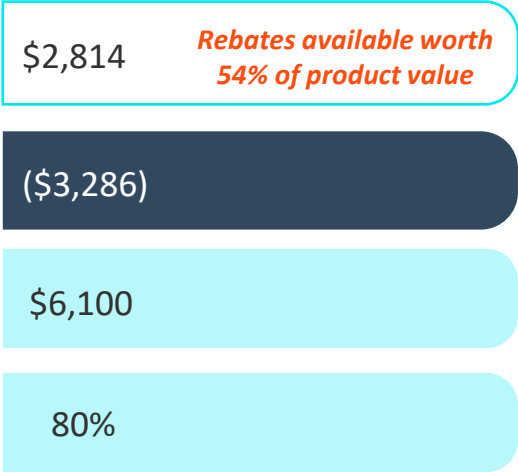
Utilising the Cheaper Home Batteries Program discounts the Supply cost by \$5,061.

Customer Purchase Price

STC Value
74 x \$38.30 + GST

Product

Average saving on energy bill



All prices are GST Inclusive

Customer story 6: Shower Rose purchase under the Victorian Energy Upgrades scheme.

Residential Shower Rose buyers in **Victoria** can receive a **rebate worth 285%** of the product value.



Estilo WELS 3 STAR

\$31.97 Retailer price

Current	VS	VEU Scheme (VIC)
Not utilising the current Victorian Energy Upgrade scheme has customers fully funding supply costs.		Utilising the Victorian Energy Upgrade scheme discounts the supply cost by \$91.4.
<div>\$31.97</div>	Customer Purchase Price	<div>(\$59.4)</div> <div>Rebates available worth 285% of product value</div>
<div>\$0</div>	VEEC Value 1 x \$83.1 + GST	<div>(\$91.4)</div> <div>285% of product value</div>
<div>\$31.97</div>	Product cost	<div>\$31.97</div>
	Average saving on energy bill	<div>45%</div>

All prices are GST Inclusive